



TECHONISTA

Solution Finder



- **ABOUT TECHOKTA**
- **TECHOKTA LINE OF SERVICES**
- **TECHOKTA DELIVERY MODEL ASSURANCE**
- **TECHOKTA FOOTPRINT**
- **TECHOKTA DIRECT & INDIRECT CUSTOMERS**

ABOUT US



Techokta is a fast-growing service provider adept at providing consulting, implementation, and support services on the Salesforce Platform.



We are proud to be considered a reliable partner by multinational companies and top-tier system integrators!

The main title 'LINE OF SERVICES' is written in a large, bold, blue, serif font, centered horizontally across the middle of the page. The background features a perspective view of a tunnel with a grid of lines on the walls and ceiling, and a large, light blue circle in the lower-left foreground.

SYSTEM INTEGRATION



- Several Cloud Implementations (Sale, Service, Marketing, Field Services Lightning, Communities, CPQ, Billing)
- Development and Declarative Configuration (Apex, visual, force, Lightning Components-Aura/LWC)
- Legacy Integration
- Data Migration
- DevOps
- Preventive and Corrective Maintain
- Staff Augmentation

INSTANCE ASSESSMENT



For organizations who have implemented
Salesforce

- Architectural Review & Reporting
- Lightning page performance assessment & Optimization
- Licences-Usage & Rationalization
- User Interface-Optimization
- Customization-Impact & Optimization
- Salesforce instances consolidation/split
- Report Optimizer-Unutilized Layouts /Fields /Reports

“
BUSINESS OPPORTUNITIES ARE LIKE BUSES.
THERE'S ALWAYS ANOTHER ONE COMING.”

Richard Branson



The title 'DELIVERY ASSURANCE MODEL' is centered on the page in a large, bold, blue, serif font. The background features a perspective view of a tunnel with a grid of lines on the walls and ceiling, and a large, light blue circle in the lower-left corner.

Techokta-Delivery Assurance Model

- Presales Support
- Create accelerators
- Create reusable assets
- Create POC's

Increase win ratio

**Building
competency**

- Identify potential candidates for Salesforce
- Scale up team through frequent trainings
- Optimize team based on quarterly basis
- Learn from domain experts

- Architecting Solution
- Providing High level & Low level designs
- Mentoring team in development phase to deliver as per roles assigned
- Conduct reviews

Delivery Assurance

FOOTPRINT

Established
January'2019



- 25 + Enterprise Customers



- Established Consulting Models



Group Companies

- GSRJINFOSYSTEMS
- FUSION PATHS



Our Ecosystem

- 70+ Certified Consultants
+
A Strong Partner Eco-System



- SFDC & Force.com
- Salesforce CPQ & Billing
- Salesforce Lightning
- AWS
- Java
- .NET
- Python



Local Presence

- India



Functional Domain

- Sales Cloud
- Salesforce Revenue cloud-CPQ
- Commerce Cloud
- Service Cloud
- Community Cloud



Frameworks

- Relationship Maps
- Sales Metrics
- Loan Management System

Gensler

Tech Mahindra

paloalto
NETWORKS

Deloitte.

exi

Inchcape

STACKNEXUS

TATA
TATA CONSULTANCY SERVICES

Infoblox
NEXT LEVEL NETWORKING

salesforce

service cloud

salesforce

community
cloud

**Lightning Web
Components**

salesforce

sales cloud

salesforce CPQ

Vlocity



**Our Direct &
In-direct Customers**



TECHOKTA
Solution Finder

THANK YOU

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